

## To Better Serve Your Real Estate Needs:

I want to act in your best interest. Please tell me your expectations and concerns before we begin the process of marketing your home.

	Not Concerned			Very Concerned		
Buyer's Qualifications?	0	1	2	3	4	5
Multiple Listing Service?	0	1	2	3	4	5
Broker Commissions?	0	1	2	3	4	5
Showing Procedures?	0	1	2	3	4	5
Advertising?	0	1	2	3	4	5
Open Houses?	0	1	2	3	4	5
Inconvenience?	0	1	2	3	4	5
Possession by Purchaser?	0	1	2	3	4	5
Pricing?	0	1	2	3	4	5
Closing Costs?	0	1	2	3	4	5
Security?	0	1	2	3	4	5
Salability?	0	1	2	3	4	5
Financing Options?	0	1	2	3	4	5
Negotiations?	0	1	2	3	4	5

Thank you for your input. I look forward to working with you.